Can Do Canines
ANNUAL GRATITUDE REPORT
2018
Mission
Can Do Canines is dedicated to enhancing the quality of life for people with disabilities by creating mutually beneficial partnerships with specially trained dogs.

Vision
We envision a future in which every person who needs and wants an assistance dog can have one.

Values
• Client Commitment
• Teamwork
• Integrity
• Respect for People
• Respect for Animals

Board of Directors
Bob White, President
Mitch Peterson, Vice President
Dave Rasmussen, Treasurer
Ann Curme Shaw, Secretary
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Judy Sharken Simon
Steven Novotny
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Contact
Can Do Canines
9440 Science Center Drive, New Hope, MN 55428
Phone: 763-331-3000
Email: info@can-do-canines.org
Website: can-do-canines.org

A Letter From
EXECUTIVE DIRECTOR ALAN PETERS & BOARD CHAIR BOB WHITE

Dear Friends,

As we celebrate our 30th anniversary in 2019, we are both proud of our accomplishments and excited for the future. With the support of the community, we have improved the quality of life for hundreds of people with disabilities. We look forward to continuing this important work with all of you.

We are pleased to share this report of Can Do Canines accomplishments in 2018. Throughout these pages you’ll see our mission come to life through the stories and words of our graduates. You’ll see the many people who have helped make Can Do Canines possible. And we hope you’ll be inspired to continue your support.

Through the help of donors, volunteers, graduates, inmate handlers, and staff, there is much to be proud of in 2018. Firstly, we certified 46 assistance dog teams—a 10% increase over 2017.

Secondly, we helped push autism research forward. We continued our work with the University of Minnesota’s research project on the psychosocial and biobehavioral effects on children with autism spectrum disorder who have an Autism Assist Dog.

We added two new prison programs to support our growth. Chippewa Valley Correctional Facility in Wisconsin will whelp litters of puppies, while Federal Medical Center Rochester will work raising and training older dogs.

We continue to work towards shortening our waiting list. The need for assistance dogs is great, and we are striving towards our vision of making sure every person who needs and wants an assistance dog can have one. We are increasing the number of dogs in our program, finding new volunteers, and working with new prison programs to try and meet the community’s need.

We approach 2019 with a great deal of enthusiasm over the opportunities before us. We hope you are equally excited for the future.

Your involvement with Can Do Canines gives life to our mission and meaning to our work. Thank you for joining us in this important endeavor.

Alan M. Peters
Executive Director

Robert White
Board Chair
Seven Prison Puppy Programs helped us raise and train even more assistance dogs.

331 Active Working Teams received ongoing training and support from staff.

Volunteers increased 5% from 2017, helping to make our mission possible.

1,026 Volunteers clocked an estimated 706,209 hours of service.

Donations from 3,064 people totaled $1,537,669 and helped us match more teams.

We gave and received dogs from 14 states and Canada as part of our breeding cooperative. By sharing genetics with other organizations, we maintain the best quality genes in our assistance dogs.

3,064 people made donations totaling $1,537,669.

We partnered with the University of Minnesota on a scientific study that is quantifying the psychosocial and biobehavioral impacts in children with autism spectrum disorder and their families after receiving an Autism Assist Dog.

Inmate Handlers raised and trained our dogs-in-training.

661 Graduate Teams As of December 2018, a total of 661 teams have graduated from Can Do Canines since 1989.

Levi and Mobility Assist Dog Dempsey

Levi has trouble bending over. “With this chair, it’s got an elevator so that puts me up a few inches higher than I would normally be, which makes picking things off the floor difficult, especially if they’re thin things like debit cards,” he explains.

Before Dempsey, if Levi dropped something in public, he had to rely on a stranger to help him. Unfortunately, this could be a risky decision. “Sometimes you gotta do what you gotta do, and you cross your fingers and hope they don’t run off with your phone,” he says.

In the fall of 2017, Levi noticed a change. “I realized things were getting a little bit more time and energy consuming: opening up doors, pushing buttons, picking up keys that I dropped regularly,” he says.

Now Dempsey is there to bridge the gap for Levi. He says, “If I drop my wallet on the light rail station, [Dempsey’s] there to pick it up, and I don’t have to worry about maneuvering correctly to pick it up ... he’ll just grab it ... in the five seconds it takes him to grab it, it would take me two minutes.”

When asked what it’s been like working with Dempsey, Levi looks up, smiles, and thinks a moment. “Everyday’s an adventure. It’s been a life-changing adventure.”

He continues, saying, “These dogs are gonna go into homes where they’re gonna not only be helpful ... but they’re going to have unconditional love. And I think any animal deserves that.”

“Everyday’s an adventure. It’s been a life-changing adventure.”

60x323 661 Graduate Teams As of December 2018, a total of 661 teams have graduated from Can Do Canines since 1989.
“She’s just been a really important part of our family since the day she moved in.”

Wendy and Hearing Assist Dog Yukon

“This will open so many doors for our family.”

Bennet and Autism Assist Dog Blair

“Thank you doesn’t even begin to express my gratitude.”

Haley and Seizure Assist Dog Yolo

“It’s freeing.”

Mary and Diabetes Assist Dog Maui

“I just feel like she’s a piece of me now.”

“Because of my dogs, I’m alive … I’ve done so many things and had so many adventures because of having a service dog.”
Congrats, grads!

Can Do Canines assistance dogs are defined by the type of assistance work they perform for their handler. Can Do Canines trains in five areas:

**Mobility**
Mobility Assist Dogs work with people who have mobility challenges and other needs. They pick up and carry objects, pull wheelchairs, open doors, and help pay at tall counters.

**Hearing**
Hearing Assist Dogs alert a person who is deaf or hard of hearing to sounds by making physical contact with them and leading them to the source of the sound.

**Diabetes**
Diabetes Assist Dogs detect low blood sugar levels by sensing a change in their partner’s breath odor. The dog alerts their partner by making physical contact.

**Autism**
Autism Assist Dogs keep children with autism safe in public settings and help them experience the world more fully by offering comfort and assurance. These special dogs also serve as a social bridge between the family and the public.

**Seizure**
Seizure Assist Dogs respond to a person having a seizure by licking their face, retrieving an emergency phone, and alerting other family members.

**Mobility**
- **Ethan DeLisi & Steve**
- **Levi Dinklen & Dempsey**
- **Amy Falk & Trackr**
- **Karen Glander & Austin**
- **Sydney Gustafson & Kimile**
- **Clare Hargrave & Slammer**

**Hearing**
- **Kayla Johnson & Annie**
- **Mary Kelley & Liam**
- **Kathryn Kinneberg & Ace**
- **Sandra Larson & Dolly**
- **Colin McQuillan & Kristie**
- **Michelle Mehrer & Gayle**

**Diabetes**
- **JoElyn Moran & Forest**
- **Roger Nielsen & Mimi**
- **Michael Rowley & Felix**
- **Tracy Schrampa & Gidget**
- **Lisa Scott & Poppy**
- **Stacey Snoad & Benson**

**Autism**
- **Jennifer Torres & Buzz**
- **Frank Vardeman & Zest**
- **Isabelle White & Jemma**
- **Allan Zabel & Abe**

**Seizure**
- **Kathry Kinneberg & Ace**
- **Sandra Larson & Dolly**
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### Income Statement for the year ended December 31, 2018

#### Public Support
- Individual and corporate donations: $1,702,470
- Service club donations: $168,912
- Foundation grants: $555,144
- Federated fundraisers: $113,906
- Earned Income—net: $47,740
- Special events—net: $671,463
- In-kind contributions: $181,357
- **Total public support**: $3,451,992

#### Investment income (loss)
- $6,563

#### Net assets released from restrictions
- ($)-2

#### Total support and revenue
- **$3,458,555**

#### Expenses
- Program expenses: **$2,100,143**
- Support services
  - Management and general: **$116,042**
  - Fundraising: **$274,461**
- **Total support services**: **$390,503**
- **Total expenses**: **$2,490,647**

#### Increase in net assets
- **$967,908**

#### Net assets—beginning
- **$4,758,170**

#### Net assets—ending
- **$5,726,078**

### Balance Sheet for the year ended December 31, 2018

#### Current Assets
- Cash and investments: **$2,630,827**
- Pledges receivable: **$107,682**
- Prepaids and inventory: **$6,283**
- **Total current assets**: **$2,744,792**

#### Property and Equipment
- Vehicles and equipment: **$210,990**
- Land and building: **$3,489,031**
- Less accumulated depreciation: **$922,060**
- **Total assets**: **$5,842,871**

#### Current Liabilities
- Accounts payable—trade: **$38,716**
- Accrued expenses: **$6,320**
- **Total current liabilities**: **$45,036**

#### Net Assets
- Net assets without donor restrictions: **$3,684,178**
- Board designated donor restrictions: **$1,614,000**
- Net assets with donor restrictions: **$427,900**
- **Total net assets**: **$5,726,078**

#### Total liabilities and net assets
- **$5,842,871**

### THE NUMBERS

**Revenue**
- Donations: **58%**
- Foundations: **11%**
- In-kind: **5%**
- Events: **11%**
- Earned Income: **16%**

**Expenses**
- Programs: **84%**
- Management: **5%**
- Fundraising: **1%**

*Also a Mobility Assist Dog*
Can Do Canines relies on volunteers to help make our mission a reality. Every single volunteer makes a difference, whether they’re a Puppy Raiser, an office volunteer, or an event volunteer—they all help to change lives.

Some volunteer needs are greater than others. Our most in-demand volunteer positions are below.

**Puppy Raiser**
Take a future assistance dog into your home for 12-18 months. Work with the puppy on basic obedience and socialization. Attend one Can Do Canines training or outing each month and take the puppy out in public during the week.

**Prison Foster**
Help provide important socialization for our puppies raised in prison by bringing them into your home on weekends. Practice house manners, go on walks in your neighborhood, and socialize them to things the puppy does not experience in prison.

**Event Help**
Whether greeting guests, running a game, or helping with set up and tear down, we couldn’t do it without our fantastic event crew. We host three major fundraisers a year and three team graduations. Consider joining our event team!

Volunteers are a vital asset to completing our mission at Can Do Canines. Their commitment, talent, and passion are unparalleled. Thank you all for sharing your time and enthusiasm with us! Puppy Program Volunteers are noted with a ✝ beside their name. These outstanding individuals help in a variety of ways: Breeder Hosts, Whelping Homes, Great Start Homes, Short and Long-Term Fosters, Prison Fosters, and Puppy Raisers. Each play an integral part in the success of our assistance dogs.
2018 Volunteers

Generous contributors like you have made Can Do Canines the leading assistance dog training program in the Midwest! Your financial support is a crucial part of the process focusing on finding, training, and placing our high-quality assistance dogs with people who have disabilities. Thank you!
2018 Contributors

$500-$999 Cont.
Craig and Katherine Richter Richardson Township Lakes
Mary and Steven Pinick Pillsbury Refrigerated Baked Goods - General Mills
Lisa and Jim Peterson Angela Peters
Tracy and Mark Pearce

2018 Contributors

Prudential Foundation
MarineMax Foundation
Jackie and Chad Folk
Blaine Chaffee
Chesley and Chad Folk
Sarah Ethridge

$250-$499 Cont.
Tim and Mariann솟
Jeff and Cindy Alschuler

$500-$999 Cont.

Minnesota Masonic Charities
Vanessa Brown-Mcguire
UnitedHealth Group
Truist

2018 Contributors

Mary Morrison
Minnesota Masonic Charities

2018 Contributors

Line and David Eastman
Cindy and Scott Wheelock
Ted and Colleen Wheelock

2018 Contributors

United Way of Central Minnesota

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Sarah Wilson Sweatt Fund

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Lynda and Nick Hinrichs
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Megan Welburn and Taweech Mahrun
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Margie Wodenski
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Winnetonka Lions Club
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Tara Ziemer
Marlena Ziemke
Tina Zimora
Brian Zisman
Tara Zitt
Shawn Zitser
Sara Zonino
Ashley Zott
Sarah Zovko
Renee Zrafel
Brooke Zue</p>
A computer error caused the following contributors to be accidentally omitted from or placed in the wrong gift range on our contributor list. We would like to apologize for this error and recognize these generous donors for their kind support of our mission.

### $500–999
- Susan Louwen and Larry Sampson
- Jennifer F. Murdo

### $1000–2499
- Nancy and Eric Chain
- Tara Champawat
- James Fosh
- Kristin Glodert
- Stephanie and Andy Hilgerson
- Chris and Maria Jonas
- Kris Larson
- Chris and Kelly Perry
- Michael Schock
- and Leslie Baker
- Starlan and Sydney Sloan
- Hess Wilson

### $500–999
- Monica Ahern
- Erik Anderson
- Javet Aquino-Dantona
- Tim Bachrach
- Vincent Barten
- Hazel Bejo
- Margie and Jeffrey Botstein
- Lisa and Karen Bytman
- Tanan Block
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- Craig Erzden
- Kevin Ernst
- Amy Falk
- Sheryl Forlani-Luis and Charles Luis
- Kristina Foreman

### $1000–2499
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- Wendy Gardner
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- Ed and Karen Gaten
- Lori Gossard
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- Andrew Otsuka
- Kristina Otsuka
- Danel Ostrom
- Terry Ostrander
- Les Otsuka
- Tanya and Randy Phillips
- Gio Piazza Ward

### Legacy Club

The Legacy Club honors two groups of generous individuals; those who, while living, inform Can Do Canines of their intentions to include us in their will or planned giving device, and those who have passed on (indicated with a D) and already made bequests to further our work. We are grateful for their faith in Can Do Canines.

#### Anonymous (15)
- Gary Anderson
- M.E. Bergdahl
- Lorna Billings
- Sara Braziller
- Eunice Bren (D)
- Neil Bieger
- Lynn & Steve Caines
- Judith Christiansen (D)
- Sarah Connelly
- Judy Cowan
- Melinda Coss
- Krist Dallenberg
- Lora Dittbenner (D)
- BIJ & Jan Dubats
- Tony Edge
- Ruth Engelbretson (D)
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- Jane & John Ramsey
- Scott Sandson
- Lauren Segal & Richard Grigas
- Judy Shanken Simon
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- Mary Lee Whiting (D)
- Linda & Stu Wilkod
- John & Susan Williams
- Linda Wolf
- Kathy Wright
- Roger Wright (D)
- Aliza Zilber
Donor Policy

Can Do Canines is committed to respecting the privacy of our donors. This privacy policy was created to inform donors on how their information is used.

We collect and maintain the following types of donor information:
- Contact information: name, organization, complete address, phone number, email address;
- Payment information: credit card number and expiration date, and billing information;
- Requests to receive periodic updates: e.g., to individuals who request it, we will send periodic mailings and/or emails related to Can Do Canines events, newsletters, and general or specific fundraising events or appeals.

Can Do Canines uses your information to complete a transaction, communicate back to you, and update you on organization happenings. Credit card numbers are used only for donation or payment processing and are not retained for other purposes. Can Do Canines will not sell, rent, or lease your personal information to other organizations. We assure you that the identity of all our donors will be kept confidential when requested. Use of donor information will be limited to the internal purposes of Can Do Canines. It is our desire to not send unwanted mail to our donors. Please contact us if you wish to be removed from our mailing list or email communications. If you have comments or questions about our donor privacy policy, please send us an email at info@can-do-canines.org or call us at 763-331-3000.

Thank You

We are proud and incredibly honored to announce that this report was printed without using any donor contributions! Printing services generously provided by Graphic Resources.

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Back cover and this photo by Dyan R. Larson Photography
Page 6 photo of Bennett and Blair by Heart of Life Photography
Page 15 photo by Maggie Darsow
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